

UPPI LLC

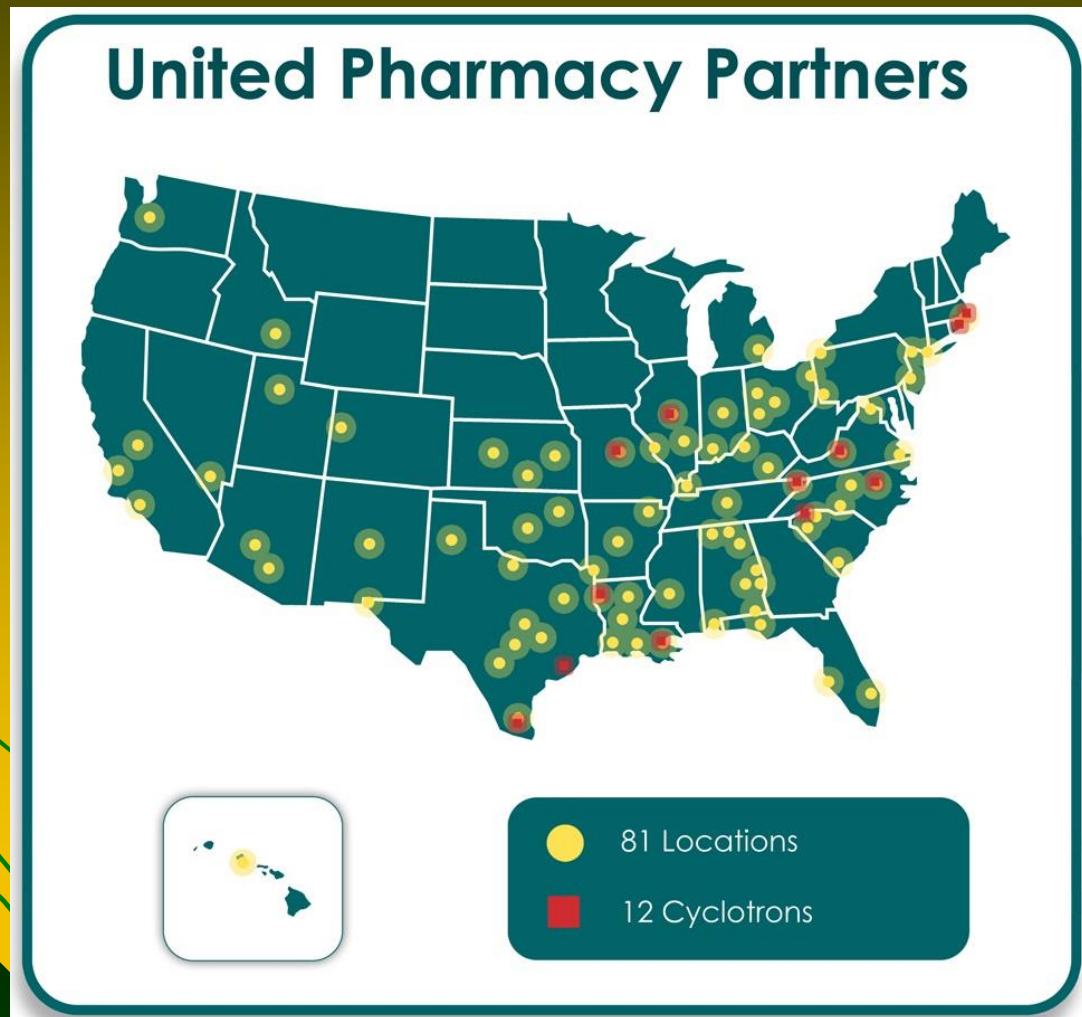
2014 Molybdenum 99 (Mo 99) Topical Meeting

Washington, DC

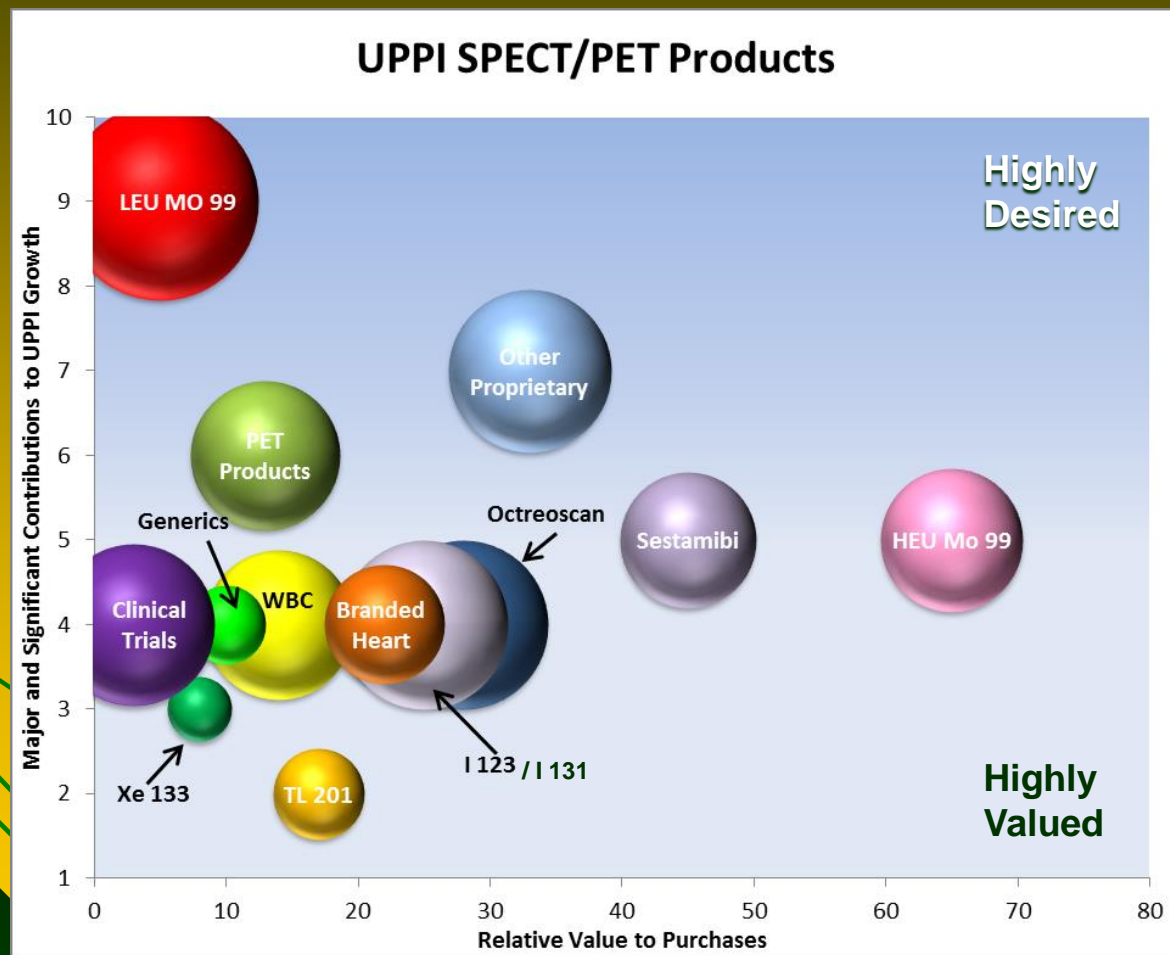
June 2014



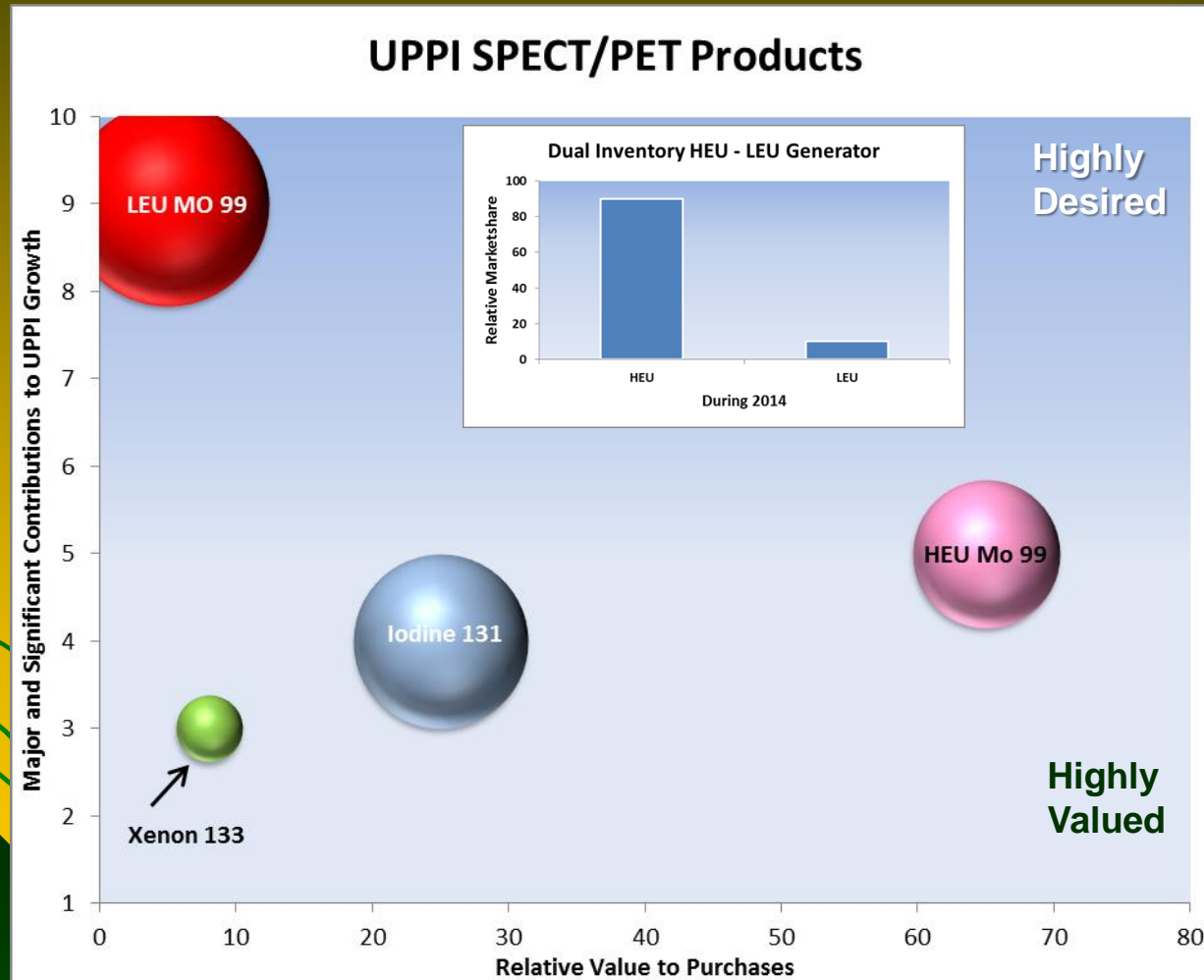
UPPI Locations



Value Factors UPPI Portfolio

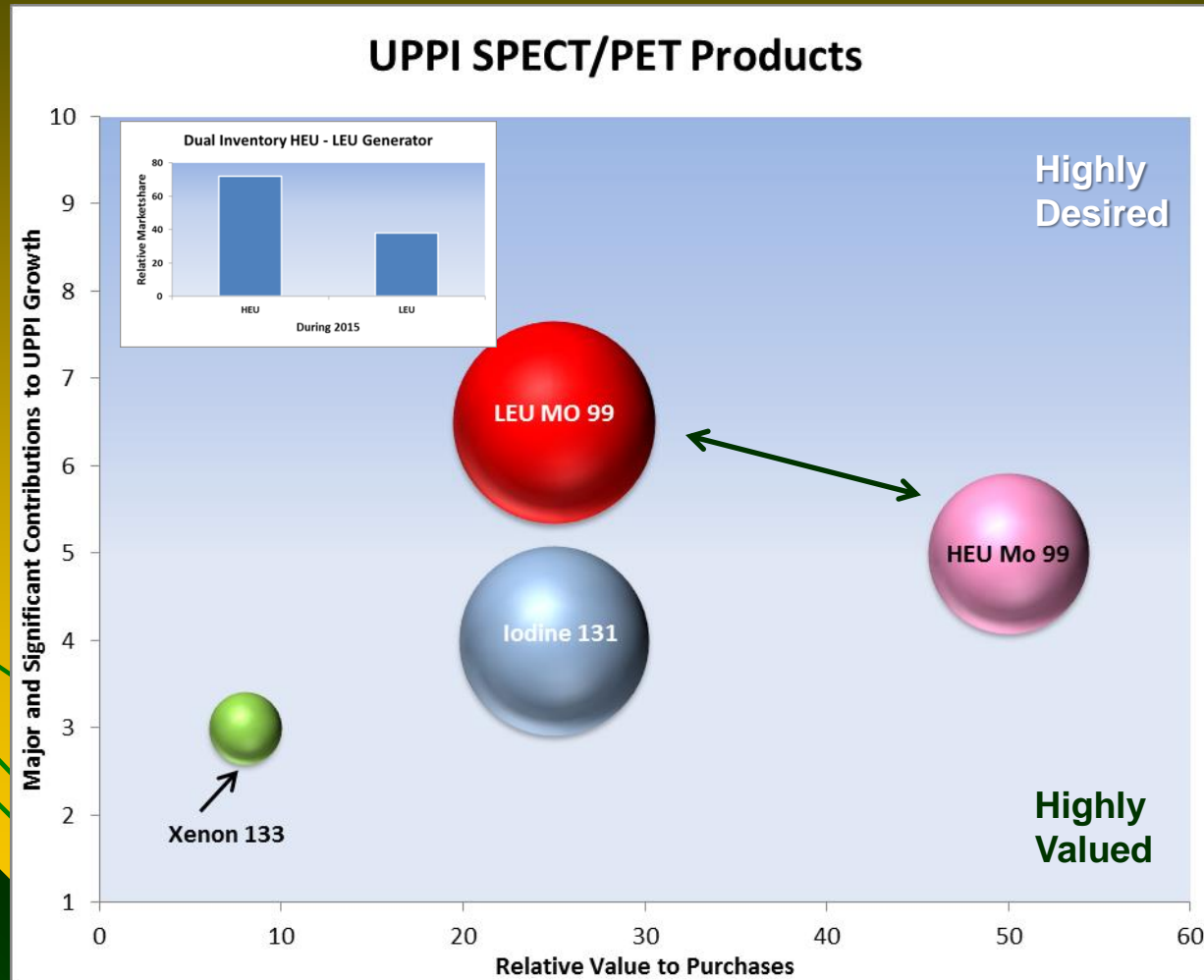


Value Factors UPPI Portfolio

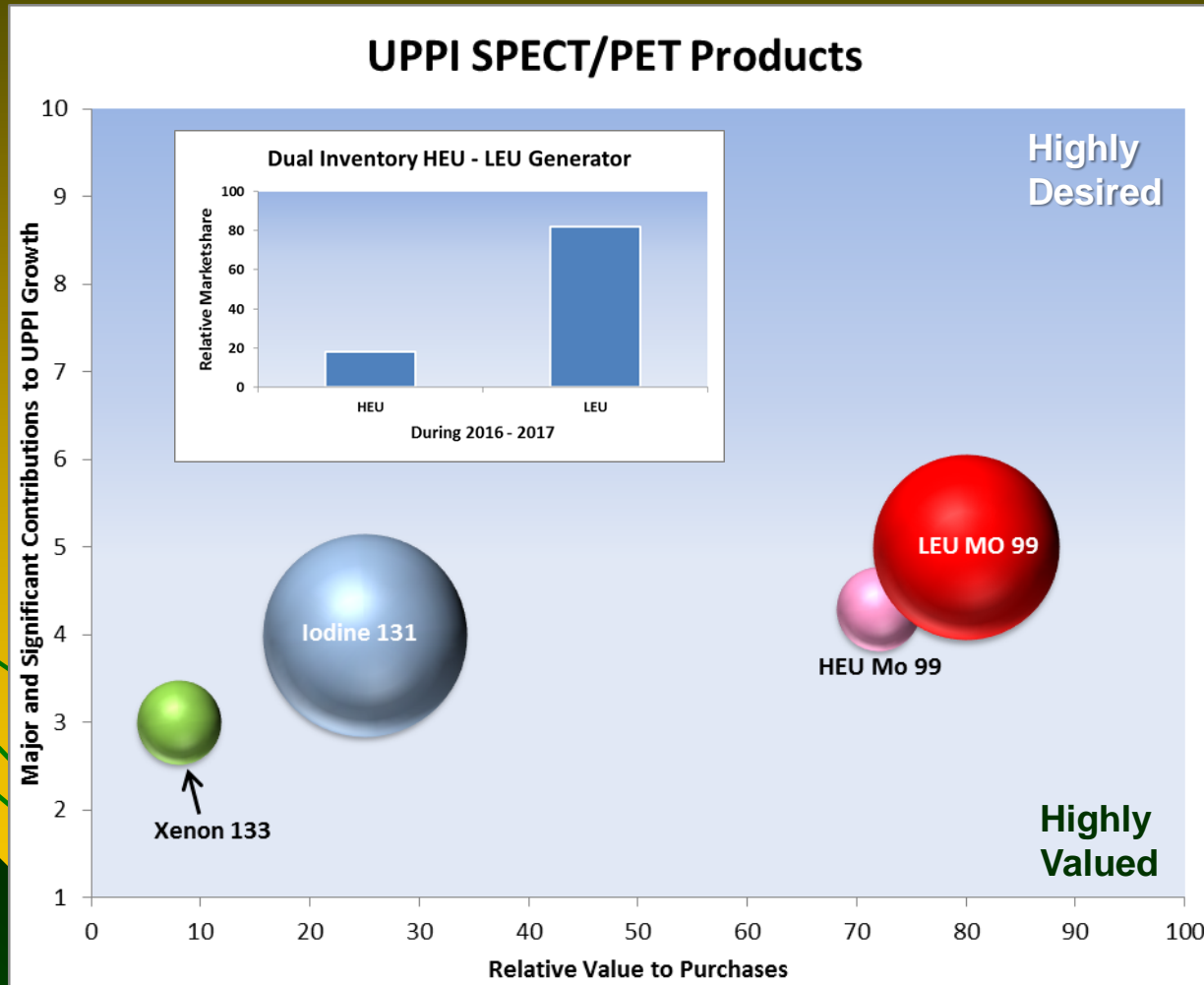


2014 Molybdenum-99 (Mo 99)
Topical Meeting

Value Factors UPPI Portfolio



Value Factors UPPI Portfolio



UPPI LEU Walk

- HEU to non-HEU derived Tc 99m with stepwise growth in the molecular imaging space
- Account for the CMS incentive for use of 95% LEU Tc 99m doses
- Market space conversion
- Hospital GPO conversion
 - Existing contracts
 - New Opportunities

UPPI LEU Walk

- How to Address a Dual Inventory of Mo 99 Generators (HEU and LEU/non-HEU)?
 - Teeth-to-tail traceability of the LEU/non-HEU inventories until total conversion
 - Software enhancement to run dual inventory in the radiopharmacy
 - Generator – Elution – Kit – QC – Unit Dose
 - Internal cost accountability

What are we trying to achieve?

- Ability to accurately trace prescriptions to a LEU generator.
- Ability to charge appropriately for LEU prescriptions.

Kit Prep - Mix Kits

Cold Kits:
Search Product:

ProductName	Quantity	LotNumber
Sestambi Kit	48	MIBI-12
Mag 3 Kit	25	MAG3-12
PYP Vial	50	PYP-12
UltraTag/RBC Kit	20	UT-123
Cardiolite Kit	25	CAR-12
Ceretec Kit	20	CER-12
DMSA Kit	10	DMSA-12

Hot Products:
☐ Multi Select ☒ Show Only Elutions

Name	LotNumber
Sodium Pertechnetate Tc-99m	E-20130912-001
Sodium Pertechnetate Tc-99m	E-20130912-002 LEU
Sodium Pertechnetate Tc-99m	E-20130917-001

Order for 09/17/2013-CLIENT #: 3 AAA Imaging LEU (License: LICENSE Exp: 12/31/2013)

Initials:

Physician: Calibration Date: 09/17/2013 Calibration Time:

Ordered By: Amount: 0.00 In Form:

Product: Quantity: 1 By:

Procedure:

Notes:


Delivery Time:

Delivery Time:

Procedure Name: Container:

User = AA Print Packing Slip on Save ☐

Report Preview

 **Invoice**

BioRx Pharmacy
3035 E. Patrick Lane Ste 1
Las Vegas, NV 89120

Bill To:
AAA Imaging
Attn: Accounts Payable
123 Anywhere Street
Anywhere, ST 81024

Shipped To:
AAA Imaging LEU
123 Anywhere Street
Anywhere, ST 81024

Invoice No.	Invoice Item Dates	P.O. Number
LAS1	09/12/2013 to 09/17/2013	

Charges

Name:	Procedure:	Price:	Qty:	Ext Price:	Tax:
Sestambi-Tc99mLEU	Myocardial Perfusion	65.00	8	520.00	0.00
Sodium Pertechnetate Tc-99m	Flood Source	15.00	1	15.00	0.00

Remit Payment To:
BioRx Pharmacy
Attn: Accounts Receivable
3035 E. Patrick Lane Ste 1
Las Vegas, NV 89120
702-791-0501

Note(s):

Sub Total Charges:	\$535.00
Sub Total Delivery Charges:	\$0.00
Sub Total Credits:	(\$0.00)
Sub Total Finance Charges:	\$0.00
Sub Total	\$535.00
Tax	\$0.00
Tax Credit	(\$0.00)
Prep Fee	\$0.00
Total	\$535.00

The purchase of the products on this invoice may entitle the purchaser to additional rebates, discounts or free goods which the purchaser must report to the appropriate Medicare/Medicaid agencies or third

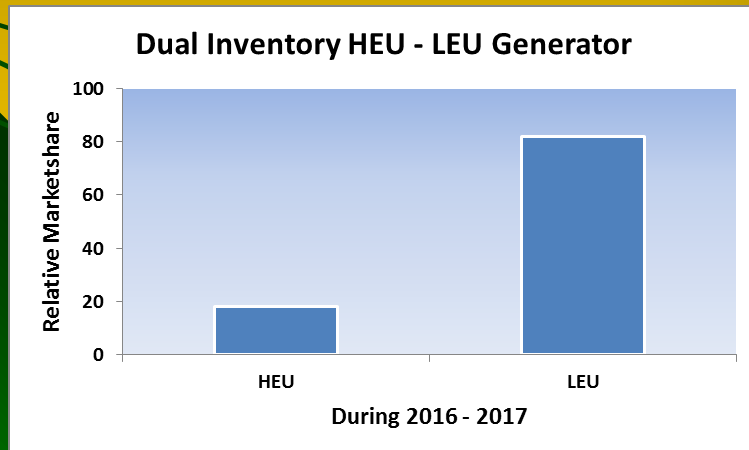
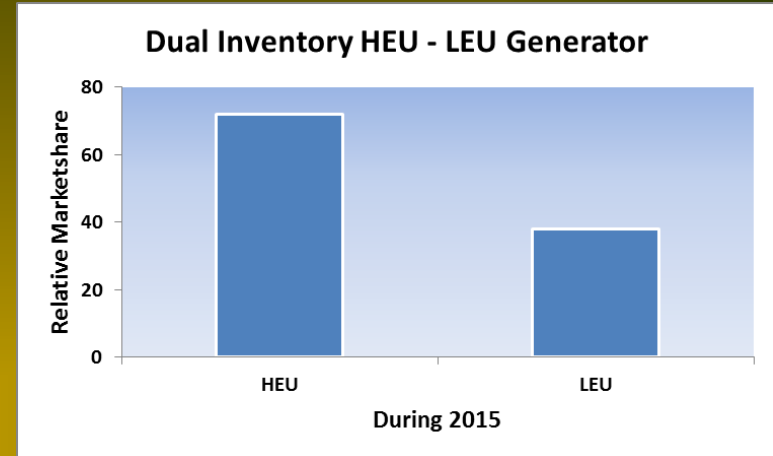
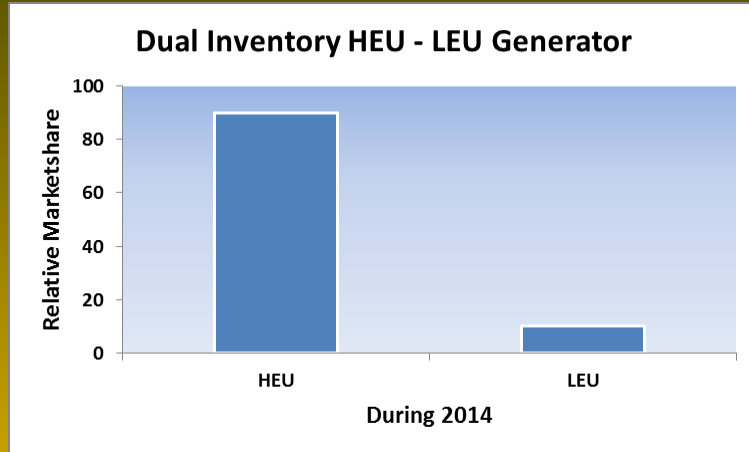
Please remit to the above address.
Thank you for your business.

176% Page 1 of 2

UPPI LEU Walk

- Work with gradual LEU market penetration
- Build as supply becomes more robust
- Target to 100% conversion
 - Dual inventories unnecessary
 - Traceability
 - Measure success beyond HOPPS reimbursement
- Walk to next targeted market for conversion

UPPI LEU Walk



- **HEU shrinks as LEU/non-HEU expands**
- What happens to HEU Mo 99 price when supply reaches a low volume?
- Is there a Full Cost Recovery tsunami?
- Does a domestic non-HEU source effect Full Cost Recovery efforts of current international suppliers?
- Where does the non-HEU Tc 99m per mCi price settle for the end user?